

About Manulife Real Estate

Manulife Real Estate, the real estate arm of Manulife Financial Corporation, is actively involved in the ownership, development and management of commercial real estate. The portfolio includes a diversified mix of prime office and industrial properties in key metropolitan centres throughout Canada, the United States and Asia. In addition to equity real estate, Manulife Real Estate manages the Company's space requirements and own use facilities to accommodate Manulife's more than 24,000 employees worldwide. As at December 31, 2010, Manulife Financial's real estate portfolio totals 30.9 million square feet and represents a carrying value of Cdn\$6.4 billion (US\$6.4 billion).

Portfolio

(as at December 31, 2010)

	Total	Canada	United States	Asia
Office	19,400,000 SF	9,200,000 SF	9,200,000 SF	1,000,000 SF
Industrial	9,900,000 SF	2,100,000 SF	7,800,000 SF	N/A
Residential	1,000,000 SF	600,000 SF	400,000 SF	N/A
Retail	600,000 SF	500,000 SF	100,000 SF	N/A
Real Estate Portfolio	30,900,000 SF	12,400,000 SF	17,500,000 SF	1,000,000 SF
Carrying Value of Real Estate Assets	\$6.4 billion	\$2.3 billion	\$3.6 billion	\$0.5 billion

About Manulife Financial

Manulife Financial is a leading Canadian-based financial services group operating in 22 countries and territories worldwide. For more than 120 years, clients worldwide have looked to Manulife for strong, reliable, trustworthy and forward-thinking solutions for their most significant financial decisions. Our international network of employees, agents and distribution partners offers financial protection and wealth management products and services to millions of clients around the world. We provide asset management services to institutional customers worldwide as well as reinsurance solutions, specializing in life and property and casualty retrocession. Funds under management by Manulife Financial and its subsidiaries were Cdn\$475 billion (US\$478 billion) as at December 31, 2010. The Company operates as Manulife Financial in Canada and Asia and primarily as John Hancock in the United States. Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '945' on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.

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