

November 2011

About Manulife Insurance (Thailand) Public Company Limited

Background

Established in 1951, Manulife Insurance (Thailand) Public Company Limited (Manulife Thailand) is a nationwide provider of a broad range of financial products and services for individuals and organizations in Thailand.

In April 2004, the completion of a large-scale global merger between Canada-based Manulife Financial Corporation and U.S.-based John Hancock Financial Services, Inc. resulted in a change of share ownership in the local company, formerly known as Interlife John Hancock Assurance Public Co., Ltd (Interlife John Hancock). The Company's name was officially changed to Manulife Thailand on June 21, 2005.

Products

Our comprehensive range of financial protection and wealth management products and services cover a broad range of needs, including:

- Life Protection
- Retirement Planning
- Savings and Investment
- Income Protection
- Health and Medical
- Mutual funds

Achievements

Manulife Thailand has received the Prime Minister's Insurance Award for three consecutive years. The Award is based on the following criteria that are crucial for business success including: state of solvency and healthy financial ratios; market share; legal compliance; managerial efficiency; assets management efficiency; marketing management efficiency; and public service and public charity.

- 2011 "Life Insurance Excellent Management Development: Top Winner for 2010".
- 2010 "Life Insurance Excellent Management - Honorable Mention for 2009".
- 2009 "Life Insurance Excellent Management Development: 2nd Award for 2008".

In June 2010, Manulife Thailand earned the “**Best Professional Service 2009**” award from the Thai-Canadian Chamber of Commerce, as part of the chamber's annual business excellence awards.

Corporate Social Responsibility

In Thailand, our support corporate social responsibility (CSR) projects focus on building sustainable communities, including:

- Participating in the **Ratchprasong Merit Ceremony** event organized by Bangkok Metropolitan Administration together with Ratchprasong Community to provide food to 1,000 Buddhist priests.
- Organizing a CSR event for more than 80 people including management, employees and agents to clean up sea water using 1,000 Effective Microorganism Balls (EM Balls) as part of the conservation of marine resources in the area of Larn Island, Pattaya, Chonburi Province.
- Organising a **Flood Donation** event to donate rice, milk, drinking water, cooked food and money for Nakornratchasima flood victims.
- Participating in the Fourth '**Cancer Care**' charity fun run in Lumpini Park; in 2011 Manulife received a Queen's trophy for the Highest Participation Award in this event.
- Donating 10,000 Baht to **Hutsadin Elephant Foundation**. The donation aimed to help the rescue elephants, help other projects that benefit elephants directly or go towards the purchase of medical equipment for elephants.

Manulife Insurance (Thailand) at-a-Glance

Senior Officials	Alan Ng President & CEO
Years in country / established date	60 years / established in 1951
Number of employees	More than 100
Number of agents	Approximately 450
Number of policies/clients (i.e. number of in-force policies)	Around 40,000
Business units / lines	Insurance and Asset Management
AUM	US\$ 249 million
Number of offices	1 Head Office in Bangkok and 12 branches

All information current as of September 2011 unless otherwise indicated

About Manulife Financial

Manulife Financial is a leading Canada-based financial services group operating in 21 countries and territories worldwide. For more than 120 years, clients have looked to Manulife for strong, reliable, trustworthy and forward-thinking solutions for their most significant financial decisions. Our international network of employees, agents and distribution partners offers financial protection and wealth management products and services to millions of clients. We provide asset management services to institutional customers worldwide as well as reinsurance solutions, specializing in property and casualty retrocession. Funds under management by Manulife Financial and its subsidiaries were C\$492 billion (US\$473 billion) as at September 30, 2011. The Company operates as Manulife Financial in Canada and Asia and primarily as John Hancock in the United States.

Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '945' on the SEHK. Manulife Financial can be found on the Internet at manulife.com.

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